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Title : M222 Tivoli Enterprise Asset

Management Sales Mastery

Test v2

Version: Demo

- 1. What is IBM Maximo Spatial Asset Management?
- A. Geospatially enabled asset and service management
- B. A Maximo add-on that provides remote asset management
- C. An asset management solution used by NASA
- D. An asset management solution to manage linear asset

Answer: A

- 2.In which of the following industries are customers less likely to purchase Maximo Calibration.?
- A. Government
- B. Oil and Gas
- C. Life Sciences
- D. Nuclear

Answer: D

- 3. Today, many companies use converged assets to support their business operations that are responsible for managing the converged assets?
- A. Plant Engineers have sole responsibility for delivering on the converged asset performance
- B. IT Managers have sole responsibility for making decisions on how to manage the converged asset
- C. Plant engineers and IT Managers are jointly responsible for delivering high availability of the converged asset performance
- D. Neither Plant Engineers nor IT Managers focus on converged asset performance

Answer: A