## estpassport Q&A



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Title : IBM Government Industry

Solutions Sales Mastery

Test v1

Version: Demo

- 1. What tools are smart governments empowering staff and field workers with while safely securing physical environments?
- A. Video surveillance and mobile devices
- B. Transportation and communications
- C. Manpower surveillance and mobile devices
- D. Internet and mobile surveillance devices

Answer: C

- 2. What does a pre-integrated and pre-tested stack of software products address in each project or solution in the Government Framework.?
- A. A set of products
- B. The pain points
- C. A set of standards
- D. A set of goals

Answer: A

- 3. What can the IBM Government Industry Framework foundation platform also be used for?
- A. Other objectives
- B. Other training programs
- C. Other industries
- D. None of the above

Answer: D