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Title : Cisco Express Foundation

for Account Managers

Version: DEMO

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1. You might recommend a Cisco Integrated Services Router to a business with which characteristic?

A. a high-bandwidth environment with applications such as IP video

B. a predominantly telecommuter workforce

C. a robust LAN intrusion detection system

D. the intention to upgrade from Cisco Unified Communications Manager Express to Cisco Unified

Communications Manager

Answer: A

2. Cisco Catalyst 4500 Series switches are attractive to medium-size campuses with growth opportunities

due to the switches' enhanced security and which two other features? (Choose two.)

A. enhanced multilayer software image

B. connectivity to multiple types of WAN connections

C. Cisco Unified Communications Manager

D. QoS for converged networks

E. modular, customizable components

Answer: DF

3. Which two series of Cisco Catalyst switches, when placed in the distribution layer, effectively pass high

amounts of network traffic between the core and access layers while aggregating access switches?

(Choose two.)

A. Cisco Catalyst 2800

B. Cisco Catalyst 3550

C. Cisco Catalyst 3750

D. Cisco Catalyst 4500

E. Cisco Catalyst 6500

Answer: DE

4. The following Cisco Catalyst Series switches fit in the access area. Which switches also utilize

StackWise technology to address the needs of companies with growing networks by allowing them to

connect multiple units?

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A. Cisco Express Catalyst 500 Series switches

B. Cisco Catalyst 2900 Series switches

C. Cisco Catalyst 3560 switches

D. Cisco Catalyst 3700 Series switches

E. Cisco Catalyst 4500 Series switches

F. Cisco Catalyst 6500 Series switches

Answer: D

5. What are two features of the Cisco Catalyst Express 500 Series that would make it an attractive option

to a growing business of up to 250 employees? (Choose two.)

A. embedded security

B. enhanced image software

C. StackWise technology

D. GUI-based Cisco Network Assistant

E. support for converged networks

Answer: AD

6. Which centralized systems management product provides a console used to detect, locate, and disable

rogue wireless access points throughout the network?

A. Cisco Aironet

B. Cisco WLA

C. Cisco WLS

D. CiscoWorks WLSE

Answer: D

7. A new client of yours is experiencing a growth spurt. The client's IT staff is making network changes

manually and, as a consequence, is extremely overworked. You suggest the client implement a network

management system, citing which important business benefit?

A. potential for outsourcing the IT staff

B. provision of an out-of-band management architecture

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C. threat mitigation

D. reduction in network downtime

Answer: D

8. Which two actions, when taken in combination, will result in an effective network security solution?

(Choose two.)

A. develop a policy for securing the network

B. monitor and test network activities for vulnerabilities

C. implement reflexive access lists

D. implement dynamic access lists

E. select and implement a single comprehensive virus protection program

Answer: AB

9. What are the two benefits of any intelligent network that uses a systems-level approach to integrate

applications and services across an infrastructure? (Choose two.)

A. reduced complexity

B. reduced costs for all types of users

C. packet inspection at wire speed

D. QoS to the desktop

E. LAN encryption services

Answer: AB

10. Hacks and intrusions affect the economic performance of businesses immediately, in the short-term,

and in the long-term. Which two of these are short-term economic impacts of a security breach? (Choose

two.)

A. loss of retail sales

B. erosion of investor confidence

C. disruption of business operations

D. loss of suppliers or customers

Answer: AC

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