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# Exam : 646-967

Title : Cisco Data Center Networking Sales Specialist (CDCNSS) exam : 646-967 Exam

## Version : DEMO

#### 1. Which service offerings are most likely to be pursued by commercial customers?

A.SAN siloing services

B.site management services

C.remote-control network management services

D.services to support operational and financial objectives

#### Correct:D

2.When would you use a Cisco SFS 7000 Series InfiniBand Server Switch combined with a Cisco SFS 3000 Series Multifabric Server Switch to provide scalability in the data center?

A.consolidating distribution IP switches

B.improving virtualization of storage resources

C.terminating SSL connections and creating virtual IP servers

D.connecting HPC server environments into the IP network using Ethernet or Fibre Channel

## Correct:D

## 3. Which IT domain defines the workgroups, processes, standards, and policies of the data center?

A.process

B.projects

C.functional

D.business strategy

## Correct:C

## 4. Which technology allows for high availability and a modular application platform?

A.NAM

B.SAN

C.optimization

D.virtualization

## Correct:D

5.The following configuration is requested by a customer: Cisco Catalyst 6506 Switches CSMs integrated discrete Cisco PIX Firewalls Which two arguments will best upsell to a Cisco Catalyst 6509 Switch with ACE and FWSM? (Choose two.)

A.Cisco PIX devices provide virtual firewall capability.

B.A Catalyst 6509 solution positions the customer for service automation with Cisco VFrame.

C.The ACE configuration process is more complex and richer than CSS configuration.

D.Rack space, power, and cooling reductions more than offset the increased hardware costs.

## Correct:B D