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Title: BCS Foundation Certificate

in Business Analysis V4.0

Version: DEMO

- 1. What is the business analyst doing when he or she compares the BAM with the current business situation?
- A. Conceptual modelling.
- B. Analysing perspective
- C. Gap analysis
- D. Defining CATVVOE.

Answer: C

2.An IT department needs to upgrade its hardware to run the new version of an established operating system. The cost of this required upgrade is \$2 million. As an alternative, the IT director has suggested that the company should change to a completely different operating system. Although this will cost \$6 million, the change will bring many other benefits, including cheaper maintenance costs and increased security.

What is the avoided cost in his proposal?

- A. \$2 million.
- B. \$4 million
- C. \$6 million.
- D. \$8 million

Answer: A

- 3. Which of the following actions could sustain business change?
- A. Develop the coaching skills of selected staff members.
- B. Establish clear benefits for selected, powerful stakeholders.
- C. Retain the previous system and its associated processes
- D. Ensure that improved staff performance is not rewarded

Answer: A

- 4. The senior managers of an organisation recognise that they employ knowledgeable, committed staff. Under which category of a SWOT will this be recorded?
- A. Weaknesses,
- B. Opportunities.
- C. Threats.
- D. Strengths.

Answer: D

- 5. Which of the following represents the total cash flows of an investment, over a period of time, adjusted to reflect the time value of money?
- A. The Internal Rate of Return.
- B. The Time to Payback.
- C. The Net Present Value.
- D. The Return on Investment.

Answer: C